



Valued Customer – Metropolitan Cardiology Consultants



L to R – Mike Rasmussen, Administrator and Mark Evans, M.D., President

Metropolitan Cardiology provides comprehensive cardiac specialty care at Mercy, Unity and Buffalo Hospitals located in the northern suburbs of Minneapolis, MN. Currently there are 17 cardiologists as well as 7 midlevel providers. They have 5 clinic sites in the region, within 45 minutes of one another, and see over 20,000 patients per year at its clinics. They have over 120 employees and are in the process of adding more clinic sites.

Metropolitan Cardiology cut over to application hosting in December 2005. Mike Rasmussen, Administrator, said “They are well organized and delivered what they said they would deliver. There were a few hiccups early on, but they were resolved, and there have been almost no issues since. We would rate Netgain and Solbrekk a ten.”

Mike went on to say, “My staff and I very seldom have to deal with IT network problems. One of the biggest benefits of application hosting is the Netgain helpdesk. The Netgain helpdesk team does a great job and takes a great deal of pressure off of my staff. The latency issues that we had with our network went away when we went to the application hosting model. Application hosting is great from a budgeting perspective and a cost control perspective. We have experienced a 10% to 12% growth in the past year with a reduction in IT costs. Now we can focus on running our cardiology business instead of running our IT network.”